



**F1**RST Management

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Anesthesia Business Consultants (ABC) is the premier name in practice management. ABC offers a multi-disciplinary approach to management and stands alone in its ability to design a comprehensive solution specifically tailored to meet the challenges of a complex anesthesia organization.

Our scope of services is customized to each anesthesia practice. Whether you are in a start-up phase, engaging in a new business venture, or are seeking a long-term solution in practice management, ABC has the industry specific expertise and over 32 years of experience in the anesthesia and pain management marketplace to effectively partner with you.

## **Accounting Services**

- Reconcile bank accounts
- Prepare monthly financial statements
- Account for fringe benefits
- Prepare operating budgets and cash flow projections
- Coordinate outside audits/reviews
- Process all accounts payable
- Coordinate payroll processing
- Prepare W-2s, 1099s and 941s
- Coordinate State and Federal tax package preparation

## **Strategic Services**

- Facilitate strategic planning retreats
- Perform financial feasibility studies
- Develop response to RFP's
- Conduct provider compensation/benefits assessments
- Support internal group alignment
- Review and manage governance structure

## Contract Review & Negotiation Services

- Provide business advice on contracts:
  - › Hospital and other facility contracts
  - › Physician contractual arrangements
  - › CRNA contractual arrangements
  - › Independent contractor/locum arrangements
- Assist in contract negotiation/strategy sessions

“... we are your experienced, knowledgeable partner.”

## Financial Management Services

- Coordinate and attend Corporate meetings
- Prepare Corporate meeting minutes
- Provide current knowledge of the market
- Provide statistical/financial analyses
- Advise on retirement plan design and funding
- Conduct annual insurance reviews
- Assist with personnel administration
- Assist in the design/admin. of all benefits
- Coordinate outside advisors

No one company is more qualified to furnish critical management information and consulting services to proactively advise decision-makers. While many management companies have isolated areas of strength and specific competence, ABC stands alone in its ability to design a comprehensive solution, which meets the specific management requirements of a complex anesthesia organization.

ABC's team of professional managers possess the most comprehensive anesthesia practice management experience and professionally accredited skills in the nation. Comprised of CPAs, MBAs, MHAs, and CPCs, the management team has demonstrated expertise in accounting, finance, hospital negotiations, governance, compensation formulas, and group practice management.



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